



Elevate your Sourcing.

Here's how :

Trace  
your certified coffee

Accelerate  
reforestation efforts

Fight  
land degradation  
and climate change

Improve  
coffee producers'  
quality of life

Reduce  
sourcing risks



# Colombia Green Coffee Offer

Updated as of Jan 21, 2025

Type of Coffee	Quality SCA Cupping score	Price NY "C" USD / 100 Lb.*	Terms of contract SAS	Altitude (MASL)	Number of Available Containers (275 bags of 70kg)	Shipping Months 2025
Product of Colombia Conventional	250 Defects	-25.00	Replace	1500 to 1600	10	Jan – May
Product of Colombia Conventional	150 Defects	-11.00	Replace	1500 to 1600	5	Jan – May
Product of Colombia Conventional	120 Defects	-7.00	Replace	1500 to 1600	5	Jan – May
Product of Colombia Conventional	90 Defects	-1.00	Replace	1500 to 1600	5	Jan – May
Product of Colombia Conventional	30 Defects	+6.00	Replace	1500 to 1600	11	Jan – Jun
Excelso UGQ 12/60 Conventional	80+	+15.00	Replace	1500 to 1600	34	Jan – May
Excelso EP 10 Conventional	82+	+16.00	Replace	1500 to 1600	34	Jan – May
Excelso EP 10% 12/60 Conventional with GrainPro Bags	83+	+17.00	Replace	1500 to 1600	7	Feb – Jun
Supremo 12/60 Conventional	82+	+18.00	Replace	1500 to 1800	7	Feb – May
Excelso EP 10% 12/60 Conventional with GrainPro Bags	84+	+19.00	Replace	1500 to 1600	4	Feb – May
Excelso EP 10% 12/60 FairTarde USA	82+	+35.00	Replace	1500 to 1600	8	Jan – Abr
Excelso EP 10% 12/60 Organic (Glyphosate Free – one analysis per container)	82+	+46.00	Replace	1500 to 1600	9	Feb - Jun
Excelso EP 10% 12/60 Organic (Glyphosate Free – one analysis per container)	83+	+47.00	Replace	1500 to 1800	9	Feb - Jun
Excelso EP 10% 12/60 Organic (Glyphosate Free – one analysis per container)	84+	+49.00	Replace	1500 to 1800	9	Feb - Jun

\*Optional ElevaFinca Sustainability Package - Premium of 0.05 USD/ lb. \*\* 2025 estimate.

# Peru Green Coffee Offer

Updated as of Jan 21, 2025

Type of Coffee	Quality SCA Cupping score	Price NY "C" USD / 100 Lb.*	Terms of contract SAS	Altitude (MASL)	Number of Available Containers (275 bags of 69 kg)	Shipping Months 2025
Stocklot Conventional	TBD	TBD	Replace	1600 to 1900	TBD	TBD
SHB MCM Grade 1, Organic + RainForest	81+	+40.00	Replace	1600 to 1900	4	Mar - Jun
SHB MCM Grade 1, Organic + FairTrade	82+	+60.00	Replace	1600 to 1900	7	May - Nov
Conventional G2	TDB	TBD	Replace	1600 to 1900	TBD	TDB
FTO EU	TBD	TBD	Replace	1600 to 1900	TBD	TBD
FLO + Organic	TBD	TBD	Replace	1600 to 1900	TBD	TBD
Organic EU G1	TBD	TBD	Replace	1600 to 1900	TBD	TBD
Conventional	TBD	TBD	NANS	1600 to 1900	TBD	TBD

\*Optional ElevaFinca Sustainability Package - Premium of 0.05 USD/ lb. \*\* 2025 estimate.

# Honduras Green Coffee Offer

Updated as of Jan 21, 2025

Type of Coffee	Quality SCA Cupping score	Price NY "C" USD / 100 Lb.*	Terms of contract SAS	Altitude (MASL)	Number of Available Containers (275 bags of 69 kg)	Shipping Months 2025
Stocklot Conventional	200 defects	-27.00	Replace	1600 to 1900	2	Jun - Jul
Stocklot Organic	150 defects	-5.00	Replace	1600 to 1900	2	Jun - Jul
HG Conventional EP 23 defects	80+	+15.00	Replace	1600 to 1900	34	Jan - Jun
SHG Conventional EP 12 defects	81+	+16.00	Replace	1600 to 1900	24	Jan - Jun
HG Conventional EP 23 defects	82+	+20.00	Replace	1600 to 1900	37	Jan - Jun
SHG Conventional EP 8 defects	83+	+25.00	Replace	1600 to 1900	20	Feb - Jun
SHG Conventional EP 8 defects	84+	+28.00	Replace	1600 to 1900	6	Mar - May
HG Organic EP 23 defects (Glyphosate Free-one Analysis Per Container)	81+	+30.00	Replace	1600 to 1900	8	Jan - Jun
SHG Organic EP 18 defects (Glyphosate Free-one Analysis Per Container)	81+	+33.00	Replace	1600 to 1900	7	Jan - Jun
SHG FairTrade EP 15 defects	81+	+35.00	Replace	1600 to 1900	4	Jan - Apr
SHG RainForest + Organic EP 15 defects	82+	+35.00	Replace	1600 to 1900	3	Jan - Mar
SHG Organic EP 18 defects (Glyphosate Free-one Analysis Per Container) + Pesticides	82+	+38.00	Replace	1600 to 1900	5	Jan - Mar
SHG Organic EP 12 defects	83+	+40.00	Replace	1600 to 1900	2	Mar - Apr
SHG FairTrade + Organic EP 15 defects	82+	+50.00	Replace	1600 to 1900	11	Jan - May
SHG FairTrade + Organic EP 15 defects (Glyphosate Free-one Analysis Per Container)	82+	+60.00	Replace	1600 to 1900	32	Jan - Apr
SHG FairTrade + Organic EU EP 12 defects (Glyphosate Free-one Analysis Per Container)	83+	+65.00	Replace	1600 to 1900	2	Apr
SHG FairTrade + Organic USA EP 12 defects (Glyphosate Free-one Analysis Per Container)	84+	+65.00	Replace	1600 to 1900	8	Apr - May
SHG FairTrade + Organic EU EP 12 defects (Glyphosate Free-one Analysis Per Container)	84+	+70.00	Replace	1600 to 1900	9	Apr - May

\*Optional ElevaFinca Sustainability Package - Premium of 0.05 USD/ lb. \*\* 2025 estimate.

# Offer information

## Peru

**Offer from:** An alliance of 11 cooperatives and 3,000 coffee producers in the “Café Selva Norte” project.

**Other Certifications:** We can provide specific certifications upon request.

01

**Origin:** Amazonas and Cajamarca – Northern Peru. Cusco- Southern Peru.

**Incoterm offered:** Free On Board.

**Port of Shipment:** Paita, Piura – Peru. Callao, Callao-Peru.

## Colombia

**Offer from:** Organizations of small coffee producers within the project "RioSierra".

02

**Origin:** Sierra Nevada de Santa Marta, Colombia, Tolima, Huila y Cauca.

**Incoterm offered:** Free On Board.

**Port of Shipment :** Santa Marta (If Cartagena port is required, please add 5.00 USD to the price/100lb) (\*).

**Shipments in GrainPro bags:** Additional 3.00 USD to the price/100lb. (\*)

## Honduras

**Offer from:** 9 organizations of small coffee producers within the project "Aromas Cafe y Miel".

03

**Certifications:** We can provide specific certifications upon request.

**Origin:** El Paraíso, Intibuca and Santa Bárbara Regions

**Incoterm offered:** Free On Board

**Port of shipment:** Puerto Cortes

# The ElevaFinca sustainability package:

By selecting the ElevaFinca sustainability package, you become partner of a large-scale sustainable value-chain project and contribute to increasing its impacts:

- Giving the partner cooperatives and their producers better income and livelihood,
- Improving coffee quality via training and investments in wet processing, drying equipment and quality-control capacities,
- Gaining recognition for social and environmental impacts derived from the producers' field activities such as local economic spinoffs, tree plantation, water and biodiversity conservation, etc.



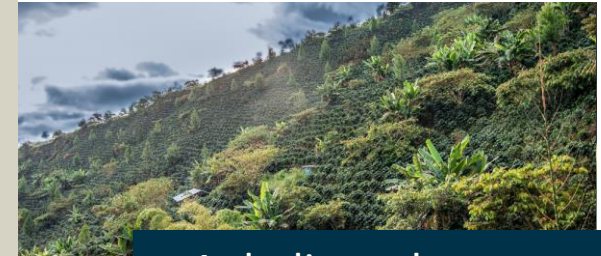
## Benefits to Coffee buyers:

- Independent quality control and assurance of product compliance to contract specifications,
- Communication of sustainability impacts along your coffee value-chain (sustainability reports by container),
- Single communication stream for diversified direct-from-producer sourcing and origins.



## Add-ons:

- Carbon offsetting - Compensation of international transportation carbon emissions (port to port) included,
- Access to ECOTIERRA's proprietary Minka™ monitoring tool (In beta testing)
  1. Registration and reports of member organizations' data (under implementation).
  2. Product traceability (module in development).
- Access to the Café Selva Norte Project future coffee mill in Jaen, Peru for quality control and traceability



## A dedicated team:

- Experienced multilingual (Spanish, English, French) support team with multiple marketing skills,
- Promotional support to reinforce your market differentiation (Origin trip support, marketing material and content development, sustainability project data, etc.),
- Located at origins.